

Stefano Sarasso**Executive**

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[REDACTED]**PROFESSIONAL EXPERIENCE**

- 2013 – present **Freelance Advisor, Major Italian Banks**
Management Consultant assisting CIOs, CTOs, COOs in defining IT strategy and IT operating models on leading Italian Financial Services players, in partnership with Accenture Italy SpA. Main fields of activity are assessing, defining and implementing Business Governance, Operational Measurement and Service Management
- 1997 – 2012 **Accenture SA, Sophia Antipolis, France**
Affiliated as a Senior Manager at the Accenture European Technology Headquarters in Sophia Antipolis, France. Expertise resides in assisting CIOs, CTOs, COOs in assessing and defining IT strategy and designing IT Operating models, and in planning, designing and implementing technical and business architectures on large engagements. Responsible for sales, revenues and delivery.
Main focus in the Financial Services, Oil & Gas, Telecommunications and Manufacturing markets
- 2012 **Leading Italian Bank, Milan, Italy**
Managed a team to assist the client's CIO in redefining the bank's IT Operating Model and Operational Measurement, Service Management processes and IT Governance. Responsible for client account management
- 2011 - 2012 **Italian Banking Group, Modena, Italy**
Managed a team to consult the Groups' Shared Service Company in setting up their IT Governance. Implemented the client's Project Portfolio Management platform. Responsible for client account management
- 2009 - 2011 **Italian Insurance Group, Verona, Italy**
Managed the implementation of the client's IT Governance processes and platform and the revision of their Software Development Lifecycle. Responsible for client account management
- 2008 – 2011 **Major European Players in the Financial Services, Telecommunications, Utility, Fashion, Consumer Goods and Public Sector**
Assisted the clients in assessing and setting up their IT Strategy, revising their Operation Model and implementing their IT Governance in order to "run their IT as a business"
Responsible for engagement sales and delivery
- 2003 – 2007 **Major Global Banking Group, Milan, Italy and Munich, Germany**
Major multi-country IT Governance Platform implementation, enabling the distributed and geographically dispersed units of the Client's IT Shared Services Company to seamlessly establish their Project Portfolio Management and Operational & Performance Reporting common processes. As the initiative Manager, coordinating a multicultural team, worked with the client's CIO, CTO, COO and HR Head to deliver the IT Governance platform and setup the Change Management approach to facilitate adoption for ~10K multi-language staff across different countries
- 2003 – 2007 **Leading National Telecommunications Operator, Melbourne, Australia**
In the frame of a major, multi-year initiative to completely transform the client's offering, Accenture assisted with a team of 1000+ professionals from around the globe. Program aimed at a powerful, seamless user experience across all devices and all platforms for all customers (retail, small business, large business or government agency)
Working on a multi-location project environment (Australia, India, China, Italy, US), as the Manager in charge of delivering the Business Support Systems, responsibilities included:
- Staffing, coordinating and managing a multicultural team across EU, US, India, China, Australia
- Managing vendor relations
- Financials and Statement of Work setup and control
- Planning and controlling design, development, test activities
- 2002 – 2003 **Leading National Telecommunications Operator, Skopje, Republic of Macedonia**
In the frame of a change program to develop business capabilities in order to face market

liberalization, deployed a Business Support System for the client's country-wide operations. As the Technology Team Leader, responsibilities included planning, staffing and managing the project in charge of the system's IT architecture. Coordinated the export of the full set of HW and SW to Macedonia, facing a mix of technical, logistical, financial and fiscal aspects and acting as the interface with the client, the shipping companies as well as the cross-border and custom authorities.

- 2001 - 2002 **Leading Italian Application Service Provider, Milan, Italy**
Created to develop and operate Application Service Provider (ASP) services, the client's offering consisted in providing Service Bureau of Enterprise Solutions like ERP, CRM and Billing
As Team Leader, responsibilities included analysis, design and implementation of ASP Services
- 1998 - 2000 **World Major Telecommunications & Media Operator, London, United Kingdom**
As part of the world-prime Interactive Digital Cable TV initiative, assisted the client in planning, designing and supporting the roll-out of the national broadcast network for the transport of the digital video streams from the broadcast center to the local franchises, to provide end-users with interactive services to the home such as Internet access, multi-user games and e-commerce applications
- 1998 **Italian Major Bank, Milan, Italy**
Consulted in the roll-out of front-end applications
- 1997 **Italian Mid-Cap Bank, Florence, Italy**
PMO in the frame of the Euro and Y2K application and infrastructure conversion
- 2003-ongoing **Ubiquicom Srl, Milan, Italy**
Co-founder and Director. Ubiquicom specializes in developing localization, tracking and safety applications based on proprietary WLAN platforms. Responsible for Research & Development and Partnerships.
Clients include ENEL Group, Telecom Italia Group, Finmeccanica Group
- 2000-2001 **naturabella.com Srl - B2B Marketplace for the food industry, Milan & Verona, Italy**
Co-founder and fulltime Director of a B2B Internet venture to implement a marketplace in the food industry. Responsible of the functional specification of the online marketplace, composed of an e-procurement catalog-based system and an exchange for spot offers and requests.
As Product Manager, interfaced with the marketing and communication teams, defining the front-end services and fine-tuning the commercial offer, specifically regarding the introduction of new subscriber services.
- 1997 **European Space Agency, European Space Research and Technology Centre, Noordwijk, The Netherlands**
Internship in the Communication Systems Section within the Radio Frequency Systems Division
Design of Internet protocols suited for satellite communications
- 1997 **Bradford Engineering B.V., Putte, The Netherlands**
Creation of structured database for the editing and layout of technical documentation

EDUCATION

- 1991 - 1997 **Politecnico di Torino, Facoltà di Ingegneria, Torino/Vercelli, Italy**
École Nationale Supérieure des Télécommunications (Télécom Paris), Paris, France
European Space Research & Technology Centre - European Space Agency, Noordwijk, the Netherlands
Master Degree in Electronic Engineering, final mark: 110/110 cum laude
Graduation Thesis: "Providing fast widespread access to the Internet and multimedia services by the utilization of DTV-MPEG2 standards for the transmission of TCP/IP on satellite communication links"

EXTRA-CURRICULAR EXPERIENCE

- 2005-now Founder and member of charity association "12dicembre Onlus" (www.12dicembre.org)

PERSONAL SKILLS

- Languages
Italian: native language
English: excellent written and spoken
French: excellent written and spoken
Spanish: fair
- Social skills
Round table and public speaking, Presenting, Coaching
- Sports and hobbies
Football, Sailing, Skiing, Photography

AWARDS

- 1998 Politecnico di Torino "Giancarlo Vallauri" prize for the best degree in Electrical Engineering in Academic Year 1996-97
1997 Politecnico di Torino, Facoltà di Ingegneria di Vercelli. "Galileo Ferraris" prize for the best Information Technology thesis for the years 1995-97